

Interview Extension

Customer-order risk · Confidential evaluator material

Prompt to read aloud

“Leadership now wants to know which late or uncertain containers put existing customer orders at risk. Here is one additional export. Walk me through how you would connect it to your model, what assumptions you would need, and what you would change in your output.”

Format

- Give the candidate the CSV after the initial presentation.
- Allow 10 minutes to inspect it and 10 minutes to discuss.
- Do not require finished code or a rebuilt dashboard.

Listen for

- Correct path from customer order → linked PO → PO lines/SKU → shipment/container.
- Recognition that on-hand inventory must be netted against required quantity.
- Recognition that a PO may contain several SKUs and a container may contain several POs.
- Questions about allocations, substitute SKUs, partial shipments, safety stock, and date meaning.
- Prioritization by customer tier, shortage size, promise date, and inbound uncertainty.

Expected high-risk focus

SO-7001 is clearly at risk because PO-26-006 is on MAEU1234567, which was rolled and now arrives after the September 25 promise. SO-7004 deserves scrutiny because HLCU7654321 has a 25-unit loaded-quantity shortage. SO-7005 is exposed to stale inbound information. SO-7006 should not automatically be marked at risk because on-hand quantity covers the stated requirement, despite the cancelled inbound booking.